

## CHRISTOS A. IOANNOU

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Research Interests Applied Game Theory, Behavioral Economics, Experimental Economics

Education UNIVERSITY OF MINNESOTA, Minneapolis, Minnesota  
2009: Ph.D. in Economics (minor in Statistics)  
Thesis Title: “Algorithmic Bounded Rationality, Optimality and Noise”  
Advisor: [Aldo Rustichini](#)  
Thesis Committee: [Itai Sher](#), [David Rahman](#), [Snigdhanu Chatterjee](#) (chair)  
2007: M.A. in Economics  
  
UNIVERSITY OF ARIZONA, Tucson, Arizona  
2001: B.S.B.A. in Economics & Finance (Summa cum Laude)

Appointments January 2015 – June 2015  
VISITING ASSISTANT PROFESSOR – UNIVERSITY OF TEXAS AT DALLAS  
  
September 2013 – present  
ASSISTANT PROFESSOR (with tenure) – UNIVERSITY OF SOUTHAMPTON  
  
September 2013 – present  
DIRECTOR OF SOCIAL SCIENCES EXPERIMENTAL LABORATORY  
  
September 2010 – August 2013  
ASSISTANT PROFESSOR – UNIVERSITY OF SOUTHAMPTON  
  
September 2009 – August 2010  
LECTURER – UNIVERSITY OF CYPRUS

Short Visits 2016: CALIFORNIA INSTITUTE OF TECHNOLOGY (January).  
2015: CENTER FOR EXPERIMENTAL SOCIAL SCIENCE AT NEW YORK UNIVERSITY  
(March); CALIFORNIA INSTITUTE OF TECHNOLOGY (May).

Refereed Publications [THE RELIGIOUS OBSERVANCE OF RAMADAN AND PROSOCIAL BEHAVIOR](#) with [Ernan E. Haruvy](#) & [Farnoush Golshirazi](#) – **Economic Inquiry**, 2018, 56, (1): 226-37  
[TIME PREFERENCES AND RISK AVERSION: TESTS ON DOMAIN DIFFERENCES](#) with [Jana Sadeh](#) – **Journal of Risk and Uncertainty**, 2016, 53, (1): 29-54  
[GROUP PAYOFFS AS PUBLIC SIGNALS](#) with [Aldo Rustichini](#) & [Shi Qi](#) – **Journal of Economic Psychology**, 2015, 48: 89-105  
[LEARNING WITH REPEATED-GAME STRATEGIES](#) with [Julian Romero](#) – **Frontiers in Neuroscience**, 2014, 8: 1-13

A GENERALIZED APPROACH TO BELIEF LEARNING IN REPEATED GAMES with Julian Romero – **Games and Economic Behavior**, 2014, 87: 178-203

ASYMPTOTIC BEHAVIOR OF STRATEGIES IN THE REPEATED PRISONER'S DILEMMA GAME IN THE PRESENCE OF ERRORS – **Artificial Intelligence Research**, 2014, 3, (4): 28-37

COEVOLUTION OF FINITE AUTOMATA WITH ERRORS – **Journal of Evolutionary Economics**, 2014, 24, (3): 541-571

A TEST OF STABILITY IN A LINEAR ALTRUISM MODEL with Aldo Rustichini & Shi Qi – **Economics Letters**, 2013, 121, (1): 85-89

Working  
Papers

ENDOGENOUS INCENTIVE CONTRACTS AND EFFICIENT COORDINATION with David J. Cooper & Shi Qi – *Revise & Resubmit at Games and Economic Behavior*

AN EXPERIMENTAL STUDY OF UNCERTAINTY IN COORDINATION GAMES with Miltiadis Makris – *Revise & Resubmit at International Economic Review*

INNOVATION, PRODUCT DIFFERENTIATION AND PERSISTENCE EFFECTS: THEORY AND EXPERIMENTAL EVIDENCE with Miltiadis Makris & Carmine Ornaghi

A GENERALIZED LEARNING MODEL FOR REPEATED GAMES with Jasmina Arifovic, Ernan E. Haruvy, John O. Ledyard & Julian Romero

Books

SOLUTIONS MANUAL TO ACCOMPANY MICROECONOMICS OF GOOLSBEE, LEVITT & SYVERSON - Worth Publishers, January 2013

Invited  
Presentations

2018: Stirling Management School (January); Durham University Business School (February); Inaugural Wuhan Cherry Blossom Workshop in Experimental Economics (March).

2017: Université Côte d'Azur (April); NBER Organizational Economics Working Group, Boston (April).

2016: Royal Economic Society, University of Sussex, Brighton (March); Capital University of Economics and Business (July); 15<sup>th</sup> Conference on Research on Economic Theory and Econometrics, Tinos (July); University of Cyprus (October); Durham-Newcastle Behavioral Economics Northeast Cluster, Newcastle (October).

2015: University of Texas at Dallas (March); University of Pittsburgh (March); Purdue University (March); Florida State University (April).

2014: Max Planck Institute, Berlin (November); North American Summer Meeting of the Econometric Society, University of Minnesota, Minneapolis (June); Barcelona GSE Summer Forum, Barcelona (June); 5<sup>th</sup> Southern Europe Experimentalists Meeting, Sesimbra, Lisbon Region (January); 2<sup>nd</sup> Winter Workshop in Economic Theory, Southampton (January).

2013: North American Summer Meeting of the Econometric Society, University of Southern California, Los Angeles (June); SKEMA Business School (May).

2012: Association of Southern European Economic Theorists Annual Meeting, Limassol (November); 66<sup>th</sup> European Summer Meeting of the Econometric Society, Malaga (August); 4<sup>th</sup> World Congress of the Game Theory Society, Istanbul (July); 11<sup>th</sup> Conference on Research on Economic Theory and Econometrics, Milos (July); Royal Economic Society, University of Cambridge, Cambridge (March).

2011: North American Summer Meeting of the Econometric Society, Washington University, St Louis (June); Royal Economic Society, Royal Holloway, London (April); 7<sup>th</sup> International Meeting on Experimental & Behavioral Economics, Barcelona (April); University of Liverpool (May); University of Vienna (February); University of St Andrews (February).

2010: 2<sup>nd</sup> Brazilian Conference in Honor of John Nash, University of Sao Paulo, Sao Paulo (July); Behavioral and Quantitative Game Theory, Newport Beach (May); University of Southampton (May).

2009: University of Cyprus (November); Washington University (November); Columbia University (April); University of Minnesota (February).

Grants	<p>Higher Education Innovation Fund (£19,240) TITLE: INCREASING COASTAL COMMUNITY RESILIENCE TO CLIMATE CHANGE HAZARDS USING FINANCIAL INSTRUMENTS (2017) Co-Investigator (PI: James Dyke)</p> <p>Strategic Development Grant – University of Southampton (£4,000) TITLE: EXPERIMENTS IN REPEATED GAMES (2016)</p> <p>British Academy / Leverhulme Research Grant (£10,000) TITLE: DO PATENTS AFFECT DYNAMIC INNOVATION? EXPERIMENTAL EVIDENCE (2014-2016)</p> <p>Strategic Development Grant – University of Southampton (£4,000) TITLE: EXPERIMENTS IN PROSOCIAL BEHAVIOR (2014)</p> <p>Strategic Development Grant – University of Southampton (£4,000) TITLE: PATENTS AND COPYRIGHTS (2012)</p> <p>British Academy Research Grant (£7,500) TITLE: SOCIAL COORDINATION AND FINANCIAL INCENTIVES (2011-2013)</p> <p>Strategic Development Grant – University of Southampton (£2,000) TITLE: IDENTITY AND RECIPROCITY IN MODELS OF SOCIAL PREFERENCES (2010)</p>
Honors & Awards	<p>Fellow of The Higher Education Academy (2016) Outstanding Reviewer – Games and Economic Behavior (2016) Departmental Teaching Award – University of Southampton (2014) Distinguished Instructor – University of Minnesota (2009, 2008, 2007, 2004) Walter W. Heller Outstanding Teaching Award – University of Minnesota (2008) Instructional Technology Fellowship – University of Minnesota (2005-2007) Honorary Citizen of Tucson (2002) Outstanding Senior Award in Economics – University of Arizona (2001) William I. Green Scholarship – University of Arizona (2000, 1999)</p>
Member	<p>American Economic Association; Royal Economic Society; Econometric Society; European Economic Association; Game Theory Society; Society for the Advancement of Behavioral Economics; Economic Science Association.</p>
Service to the Profession	<p>Referee for: Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Economic Inquiry, Theory and Decision, ESRC, Journal of Public Economic Theory, Economics Letters, European Economic Review, NSF, Experimental Economics, PLoS ONE, Journal of Risk and Uncertainty, Journal of Behavioral and Experimental Economics.</p>

PhD Supervision Jana Sadeh (expected completion in 2018)

Organization 2<sup>nd</sup> Winter Workshop in Economic Theory – University of Southampton (2014)

Teaching Experience

UNIVERSITY OF SOUTHAMPTON  
Curriculum Innovation Module on Economics with Experiments (co-taught with [Miltiadis Makris](#)) (BSc) (Fall 2017, Fall 2016, Fall 2015, Fall 2014);  
Principles of Finance (BSc) (Fall 2017, Fall 2016, Fall 2015, Fall 2014, Fall 2013, Fall 2012, Fall 2011);  
Behavioral Finance (MSc) (Fall 2017, Fall 2013);  
Financial Economics & Asset Pricing (MSc) (Fall 2012);  
Applied Microeconomics (BSc) (Fall 2011, Fall 2010);  
Foundations of Microeconomics (BSc) (Fall 2011, Fall 2010).

UNIVERSITY OF TEXAS AT DALLAS  
Market Design (co-taught with [Ernan E. Haruvy](#)) (PhD) (Spring 2015).

CAPITAL UNIVERSITY OF ECONOMICS AND BUSINESS (Beijing, China)  
Behavioral and Experimental Economics (MSc) (Summer 2016);  
Behavioral and Experimental Economics (PhD) (Summer 2014).

JIANGXI UNIVERSITY OF FINANCE AND ECONOMICS (Nanchang, China)  
Behavioral Economics (BSc) (Spring 2018).

XIAMEN UNIVERSITY (Xiamen, China)  
Behavioral Economics (BSc) (Summer 2017);  
Experimental Economics (BSc) (Summer 2017).

UNIVERSITY COLLEGE LONDON  
Industrial Economics (BSc) (Fall 2011).

UNIVERSITY OF CYPRUS  
Introductory Macroeconomics (BSc) (Fall 2009);  
Microeconomic Theory (BSc) (Spring 2010).

UNIVERSITY OF MINNESOTA  
Introductory Macroeconomics (BSc) (Spring 2009, Fall 2008, Spring 2008, Spring 2005, Fall 2004, Spring 2004, Fall 2003);  
Foundations of Microeconomics (BSc) (Fall 2007).

References

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