

## CHRISTOS A. IOANNOU

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Centre d'Économie de la Sorbonne  
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Research Interests Applied Game Theory, Behavioral Economics, Experimental Economics

Education UNIVERSITY OF MINNESOTA, Minneapolis, Minnesota  
 2009: Ph.D. in Economics (minor in Statistics)  
 Thesis Title: “Algorithmic Bounded Rationality, Optimality and Noise”  
 Advisor: Aldo Rustichini  
 Thesis Committee: Itai Sher, David Rahman, Snigdhanu Chatterjee (chair)  
 2007: M.A. in Economics

UNIVERSITY OF ARIZONA, Tucson, Arizona  
 2001: B.S.B.A. in Economics & Finance (Summa cum Laude)

Current Appointments February 2019 – present  
 FULL PROFESSOR – UNIVERSITÉ PARIS 1 PANTHÉON-SORBONNE

February 2019 – present  
 RESEARCH FELLOW – CENTRE D'ÉCONOMIE DE LA SORBONNE

Previous Appointments September 2013 – January 2019  
 DIRECTOR OF SOCIAL SCIENCES EXPERIMENTAL LABORATORY – UNIVERSITY OF SOUTHAMPTON

September 2010 – January 2019  
 ASSISTANT PROFESSOR – UNIVERSITY OF SOUTHAMPTON

January 2015 – June 2015  
 VISITING ASSISTANT PROFESSOR – UNIVERSITY OF TEXAS AT DALLAS

September 2009 – August 2010  
 LECTURER – UNIVERSITY OF CYPRUS

Short Visits 2016: CALIFORNIA INSTITUTE OF TECHNOLOGY (January).  
 2015: CENTER FOR EXPERIMENTAL SOCIAL SCIENCE AT NEW YORK UNIVERSITY (March); CALIFORNIA INSTITUTE OF TECHNOLOGY (May).

Refereed Publications 10. AN EXPERIMENTAL STUDY OF UNCERTAINTY IN COORDINATION GAMES with Miltiadis Makris – *International Economic Review*, 2019, 60, (2): 751-99

9. ENDOGENOUS INCENTIVE CONTRACTS AND EFFICIENT COORDINATION with David J. Cooper & Shi Qi – *Games and Economic Behavior*, 2018, 112: 78-97

8. THE RELIGIOUS OBSERVANCE OF RAMADAN AND PROSOCIAL BEHAVIOR with Ernan E. Haruvy & Farnoush Golshirazi – *Economic Inquiry*, 2018, 56, (1): 226-37
7. TIME PREFERENCES AND RISK AVERSION: TESTS ON DOMAIN DIFFERENCES with Jana Sadeh – *Journal of Risk and Uncertainty*, 2016, 53, (1): 29-54
6. GROUP PAYOFFS AS PUBLIC SIGNALS with Aldo Rustichini & Shi Qi – *Journal of Economic Psychology*, 2015, 48: 89-105
5. LEARNING WITH REPEATED-GAME STRATEGIES with Julian Romero – *Frontiers in Neuroscience*, 2014, 8: 1-13
4. A GENERALIZED APPROACH TO BELIEF LEARNING IN REPEATED GAMES with Julian Romero – *Games and Economic Behavior*, 2014, 87: 178-203
3. ASYMPTOTIC BEHAVIOR OF STRATEGIES IN THE REPEATED PRISONER'S DILEMMA GAME IN THE PRESENCE OF ERRORS – *Artificial Intelligence Research*, 2014, 3, (4): 28-37
2. COEVOLUTION OF FINITE AUTOMATA WITH ERRORS – *Journal of Evolutionary Economics*, 2014, 24, (3): 541-571
1. A TEST OF STABILITY IN A LINEAR ALTRUISM MODEL with Aldo Rustichini & Shi Qi – *Economics Letters*, 2013, 121, (1): 85-89

Working  
Papers

13. DESCRIBING AND UNDERSTANDING LONG – RUN PLAY IN REPEATED GAMES with Laurent Mathevet and Julian Romero
12. INFORMATION AGGREGATION UNDER AMBIGUITY: THEORY AND EXPERIMENTAL EVIDENCE with Spyros Galanis and Stelios Kotronis
11. INNOVATION AND PERSISTENCE EFFECTS: THEORY AND EXPERIMENTAL EVIDENCE with Miltiadis Makris & Carmine Ornaghi

Books

SOLUTIONS MANUAL TO ACCOMPANY MICROECONOMICS OF GOOLSBEE, LEVITT & SYVERSON - Worth Publishers, January 2013

Invited  
Presentations

- 2019: University of Cyprus (April);
- 2018: Stirling Management School (January); Durham University Business School (February); Université Côte d'Azur (February); Inaugural Wuhan Cherry Blossom Workshop in Experimental Economics (March); Université Paris 1 Panthéon-Sorbonne (May).
- 2017: Université Côte d'Azur (April); NBER Organizational Economics Working Group, Boston (April).
- 2016: Royal Economic Society, University of Sussex, Brighton (March); Capital University of Economics and Business (July); 15<sup>th</sup> Conference on Research on Economic Theory and Econometrics, Tinos (July); University of Cyprus (October); Durham-Newcastle Behavioral Economics Northeast Cluster, Newcastle (October).
- 2015: University of Texas at Dallas (March); University of Pittsburgh (March); Purdue University (March); Florida State University (April).
- 2014: Max Planck Institute, Berlin (November); North American Summer Meeting of the Econometric Society, University of Minnesota, Minneapolis (June); Barcelona GSE Summer Forum, Barcelona (June); 5<sup>th</sup> Southern Europe Experimentalists Meeting, Sesimbra, Lisbon Region (January); 2<sup>nd</sup> Winter Workshop in Economic

Theory, Southampton (January).

2013: North American Summer Meeting of the Econometric Society, University of Southern California, Los Angeles (June); SKEMA Business School (May).

2012: Association of Southern European Economic Theorists Annual Meeting, Limassol (November); 66<sup>th</sup> European Summer Meeting of the Econometric Society, Malaga (August); 4<sup>th</sup> World Congress of the Game Theory Society, Istanbul (July); 11<sup>th</sup> Conference on Research on Economic Theory and Econometrics, Milos (July); Royal Economic Society, University of Cambridge, Cambridge (March).

2011: North American Summer Meeting of the Econometric Society, Washington University, St Louis (June); Royal Economic Society, Royal Holloway, London (April); 7<sup>th</sup> International Meeting on Experimental & Behavioral Economics, Barcelona (April); University of Liverpool (May); University of Vienna (February); University of St Andrews (February).

2010: 2<sup>nd</sup> Brazilian Conference in Honor of John Nash, University of Sao Paulo, Sao Paulo (July); Behavioral and Quantitative Game Theory, Newport Beach (May); University of Southampton (May).

2009: University of Cyprus (November); Washington University (November); Columbia University (April); University of Minnesota (February).

#### Grants

Strategic Development Grant – University of Southampton (£4,000)  
TITLE: EXPERIMENTS IN REPEATED GAMES (2016)

British Academy / Leverhulme Research Grant (£10,000)  
TITLE: DO PATENTS AFFECT DYNAMIC INNOVATION? EXPERIMENTAL EVIDENCE (2014-2016)

Strategic Development Grant – University of Southampton (£4,000)  
TITLE: EXPERIMENTS IN PROSOCIAL BEHAVIOR (2014)

Strategic Development Grant – University of Southampton (£4,000)  
TITLE: PATENTS AND COPYRIGHTS (2012)

British Academy Research Grant (£7,500)  
TITLE: SOCIAL COORDINATION AND FINANCIAL INCENTIVES (2011-2013)

Strategic Development Grant – University of Southampton (£2,000)  
TITLE: IDENTITY AND RECIPROCITY IN MODELS OF SOCIAL PREFERENCES (2010)

#### Honors & Awards

Fellow of The Higher Education Academy (2016)  
Outstanding Reviewer – Games and Economic Behavior (2016)  
Departmental Teaching Award – University of Southampton (2014)  
Distinguished Instructor – University of Minnesota (2009, 2008, 2007, 2004)  
Walter W. Heller Outstanding Teaching Award – University of Minnesota (2008)  
Instructional Technology Fellowship – University of Minnesota (2005-2007)  
Honorary Citizen of Tucson (2002)  
Outstanding Senior Award in Economics – University of Arizona (2001)  
William I. Green Scholarship – University of Arizona (2000, 1999)

#### Member

American Economic Association; Royal Economic Society; INFORMS; Econometric Society; European Economic Association; Game Theory Society; Society for the Advancement of Behavioral Economics; Economic Science Association.

Service to the Profession	Referee for: Economic Journal, Games and Economic Behavior, Journal of Economic Behavior and Organization, Economic Inquiry, Theory and Decision, ESRC, Journal of Public Economic Theory, Economics Letters, European Economic Review, NSF, Experimental Economics, PLoS ONE, Journal of Risk and Uncertainty, Journal of Behavioral and Experimental Economics, Journal of Economic Interaction and Coordination, Journal of Evolutionary Economics.	
PhD Supervision	Jana Sadeh (2019)	
Organization	2 <sup>nd</sup> Winter Workshop in Economic Theory – University of Southampton (2014)	
Teaching Experience	<p>UNIVERSITÉ PARIS 1 PANTHÉON-SORBONNE</p> <p>Behavioral Industrial Organization (MSc) (Spring 2019)</p> <p>Applied Microeconomics (MSc) (Spring 2019)</p> <p>UNIVERSITY OF SOUTHAMPTON</p> <p>Curriculum Innovation Module on Economics with Experiments (BSc) (Fall 2018, Fall 2017, Fall 2016, Fall 2015, Fall 2014)</p> <p>Principles of Finance (BSc) (Fall 2018, Fall 2017, Fall 2016, Fall 2015, Fall 2014, Fall 2013, Fall 2012, Fall 2011)</p> <p>Behavioral Finance (MSc) (Fall 2017, Fall 2013, Fall 2012)</p> <p>Financial Economics &amp; Asset Pricing (MSc) (Fall 2012)</p> <p>Applied Microeconomics (BSc) (Fall 2013, Fall 2012, Fall 2011, Fall 2010)</p> <p>Foundations of Microeconomics (BSc) (Fall 2011, Fall 2010)</p> <p>UNIVERSITY OF TEXAS AT DALLAS</p> <p>Market Design (co-taught with <a href="#">Ernan E. Haruvy</a>) (PhD) (Spring 2015)</p> <p>UNIVERSITY COLLEGE LONDON</p> <p>Industrial Economics (BSc) (Fall 2011)</p> <p>UNIVERSITY OF CYPRUS</p> <p>Introductory Macroeconomics (BSc) (Fall 2009)</p> <p>Microeconomic Theory (BSc) (Spring 2010)</p> <p>UNIVERSITY OF MINNESOTA</p> <p>Introductory Macroeconomics (BSc) (Spring 2009, Fall 2008, Spring 2008, Spring 2005, Fall 2004, Spring 2004, Fall 2003)</p> <p>Foundations of Microeconomics (BSc) (Fall 2007)</p>	
References	<p><a href="#">ALDO RUSTICHINI</a>  Department of Economics  University of Minnesota  4-101 Hanson Hall  Minneapolis, MN 55455  (612) 625 4816  <a href="mailto:aldo.rustichini@gmail.com">aldo.rustichini@gmail.com</a></p>	<p><a href="#">DAVID J. COOPER</a>  Department of Economics  Florida State University  113 Collegiate Loop, Room 275  Tallahassee, FL 32306  (850) 644 7097  <a href="mailto:djcooper@fsu.edu">djcooper@fsu.edu</a></p>
	<p><a href="#">ERNAN E. HARUVY</a>  Jindal School of Management  University of Texas at Dallas  800 West Campbell Road  Richardson, TX 75083  (972) 883 4865  <a href="mailto:eharuvy@utdallas.edu">eharuvy@utdallas.edu</a></p>	