

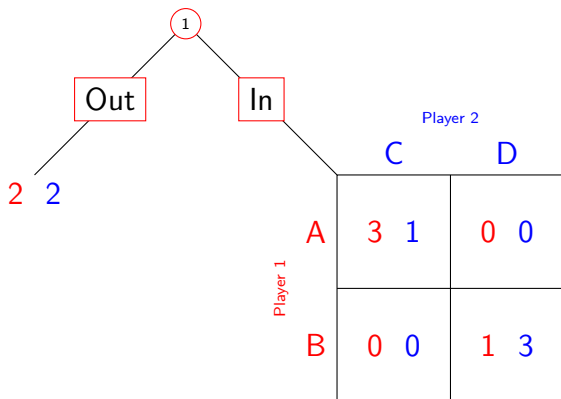
EXTENSIVE GAMES WITH
PERFECT INFORMATION:
EXTENSIONS AND
DISCUSSION

MOTIVATION (EXAMPLE)

- Consider extensive form games with sequential and simultaneous moves.

MOTIVATION (EXAMPLE)

- Consider extensive form games with sequential and simultaneous moves.



EXTENSIVE GAME WITH PERFECT INFORMATION AND SIMULTANEOUS MOVES

Definition

An **extensive game with perfect information and simultaneous moves** consists of:

- a set of **players**,
- a set of sequences (**terminal histories**) with the property that no sequence is a proper subhistory of any other sequence,
- a function (the **player function**) that assigns a set of players to every sequence that is a proper subhistory of some terminal history,
- for each proper subhistory h of each terminal history and each player i that is a member of the set of players assigned to h by the player function, a set $A_i(h)$ (the set of **actions** available to player i after the history h), and
- **preferences** over the set of terminal histories for each player.

EXTENSIVE GAME WITH PERFECT INFORMATION AND SIMULTANEOUS MOVES

Definition

An **extensive game with perfect information and simultaneous moves** consists of:

- a set of **players**,
- a set of sequences (**terminal histories**) with the property that no sequence is a proper subhistory of any other sequence,
- a function (the **player function**) that assigns a **set of players** to every sequence that is a proper subhistory of some terminal history,
- for each proper subhistory h of each terminal history and each player i that is a member of the set of players assigned to h by the player function, a set $A_i(h)$ (the set of **actions** available to player i after the history h), and
- **preferences** over the set of terminal histories for each player.

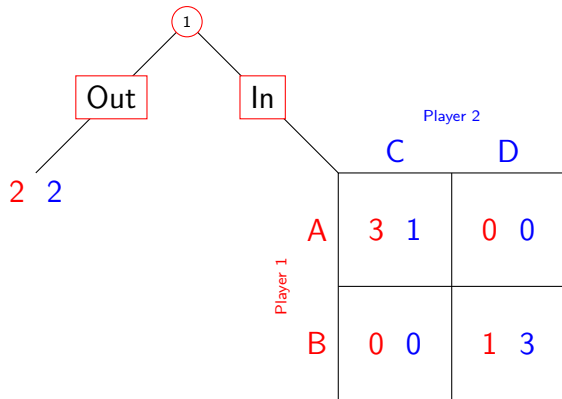
EXTENSIVE GAME WITH PERFECT INFORMATION AND SIMULTANEOUS MOVES

Definition

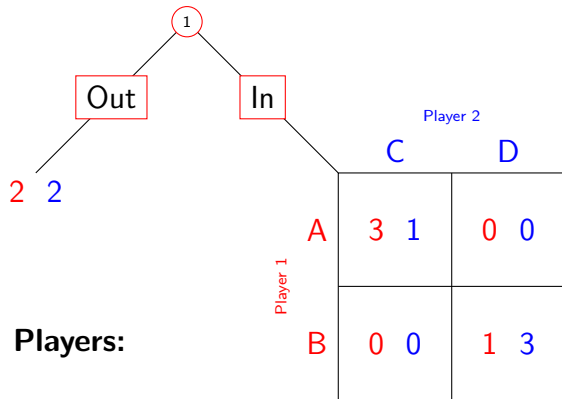
An **extensive game with perfect information and simultaneous moves** consists of:

- a set of **players**,
- a set of sequences (**terminal histories**) with the property that no sequence is a proper subhistory of any other sequence,
- a function (the **player function**) that assigns a **set of players** to every sequence that is a proper subhistory of some terminal history,
- for each proper subhistory h of each terminal history and each player i that is a member of the set of players assigned to h by the player function, a set $A_i(h)$ (the set of **actions** available to player i after the history h), and
- **preferences** over the set of terminal histories for each player.

MOTIVATION (EXAMPLE) (CONT.)

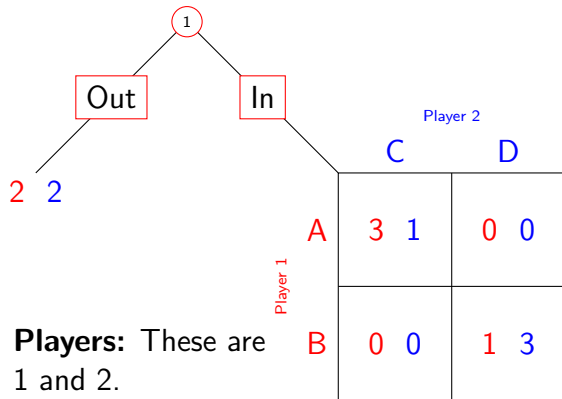


MOTIVATION (EXAMPLE) (CONT.)



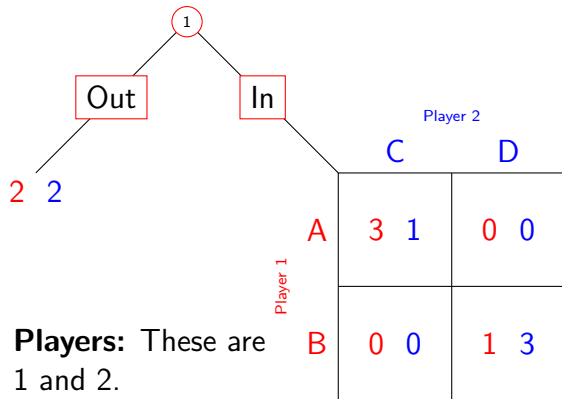
- **Players:**

MOTIVATION (EXAMPLE) (CONT.)



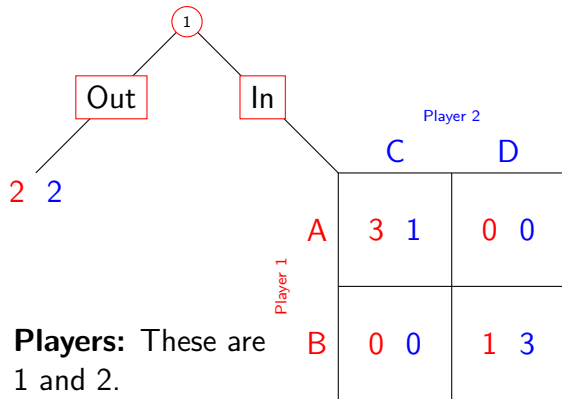
- **Players:** These are 1 and 2.

MOTIVATION (EXAMPLE) (CONT.)



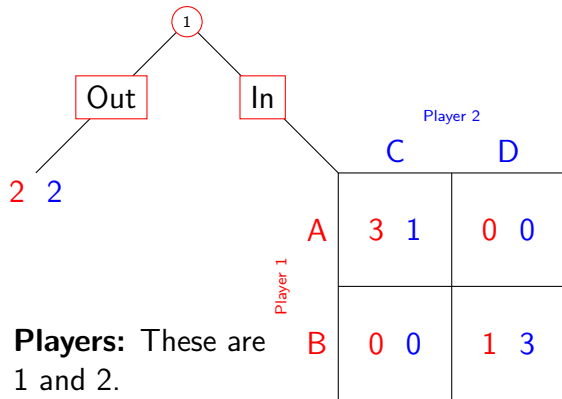
- **Players:** These are 1 and 2.
- **Terminal Histories:**

MOTIVATION (EXAMPLE) (CONT.)



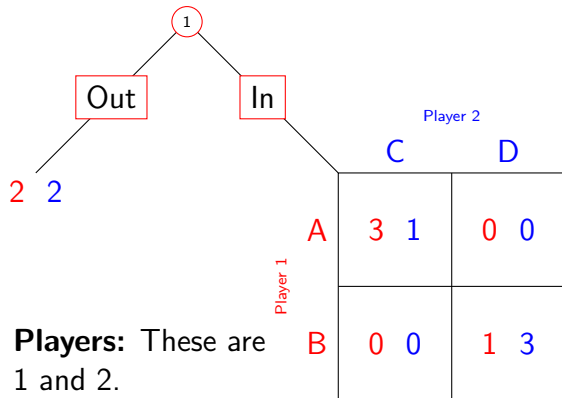
- **Players:** These are 1 and 2.
- **Terminal Histories:**
 (Out) ,

MOTIVATION (EXAMPLE) (CONT.)



- **Players:** These are 1 and 2.
- **Terminal Histories:**
 (Out) , $(In, (A, C))$,

MOTIVATION (EXAMPLE) (CONT.)

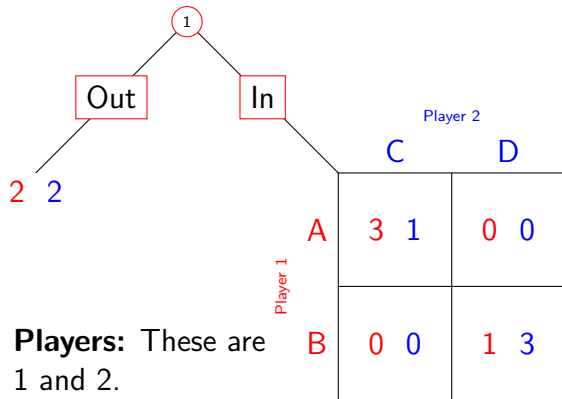


- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

MOTIVATION (EXAMPLE) (CONT.)



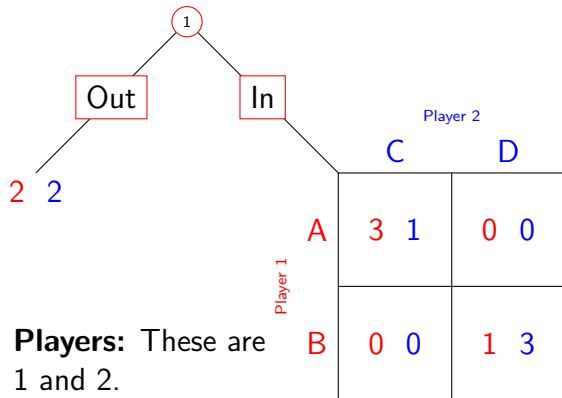
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$,

MOTIVATION (EXAMPLE) (CONT.)



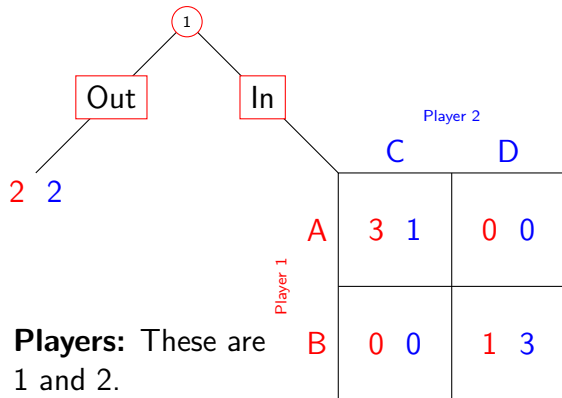
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



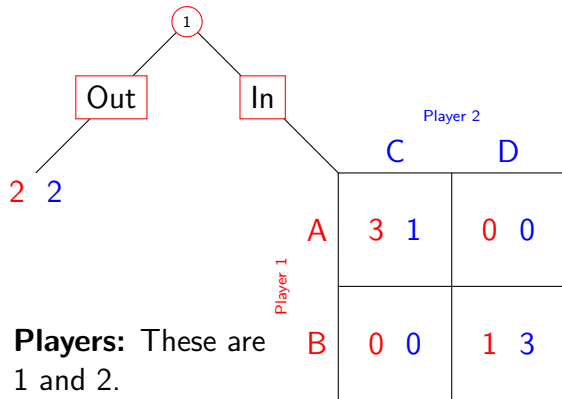
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

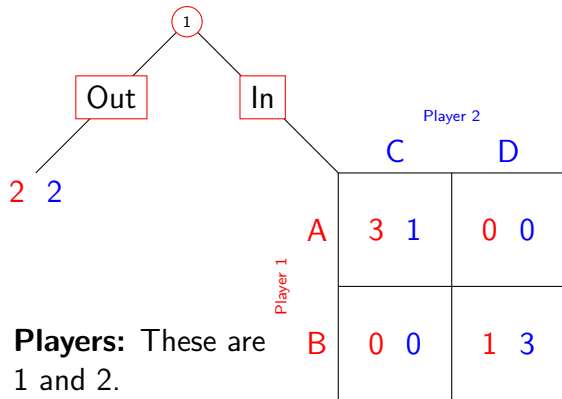
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,

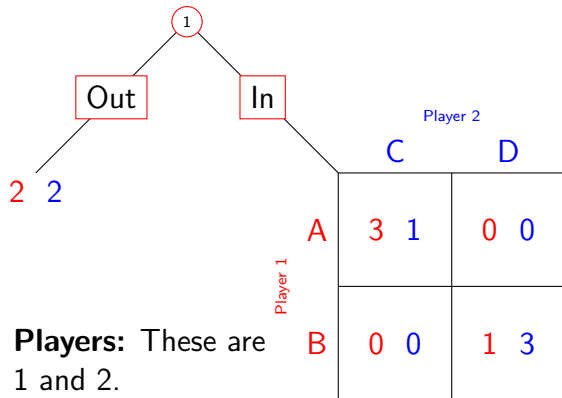
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

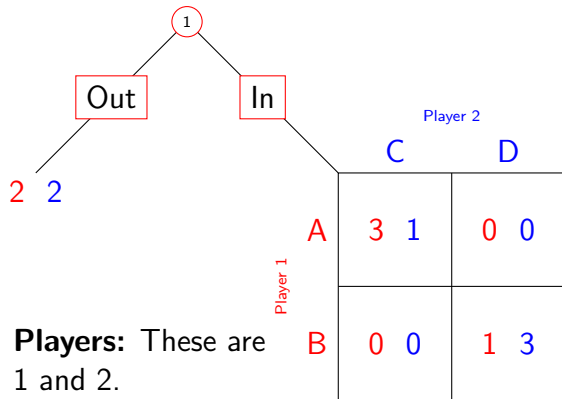
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

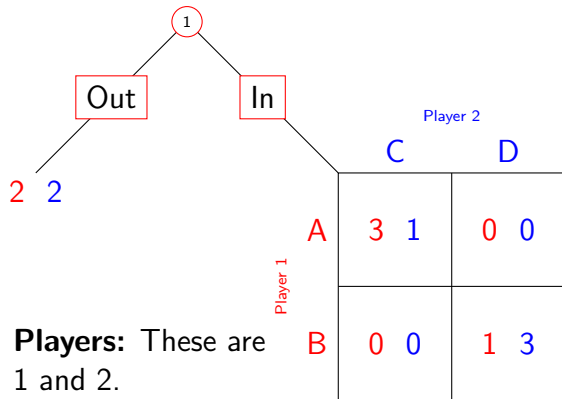
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

- $A_1(\emptyset) = \{In, Out\}$,

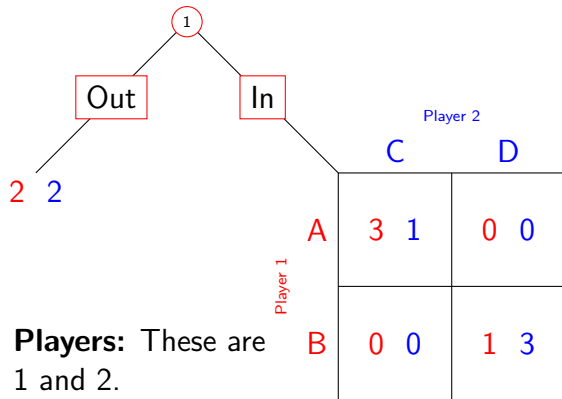
- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

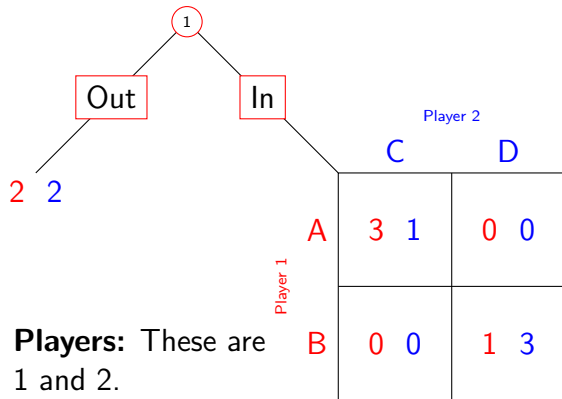
- $A_1(\emptyset) = \{In, Out\}$,
- $A_1(In) = \{A, B\}$,

- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,
 $(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

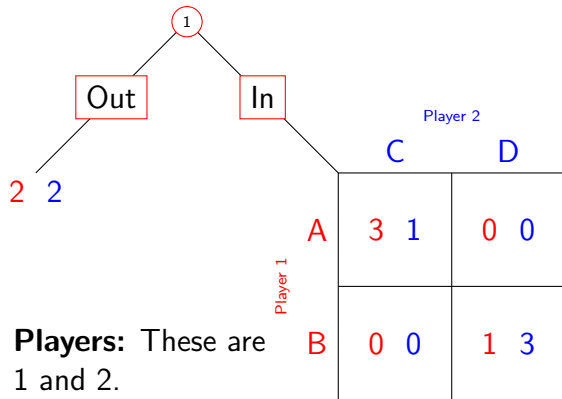
- $A_1(\emptyset) = \{In, Out\}$,
- $A_1(In) = \{A, B\}$,
- $A_2(In) = \{C, D\}$.

- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,
 $(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

- $A_1(\emptyset) = \{In, Out\}$,
- $A_1(In) = \{A, B\}$,
- $A_2(In) = \{C, D\}$.

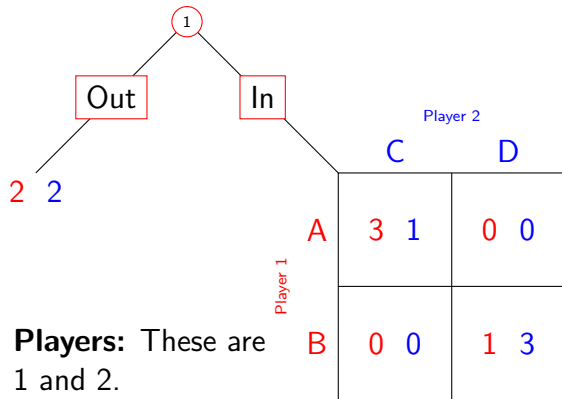
- **Preferences:**

- **Players:** These are 1 and 2.

- **Terminal Histories:**

(Out) , $(In, (A, C))$, $(In, (B, C))$,
 $(In, (A, D))$, $(In, (B, D))$.

MOTIVATION (EXAMPLE) (CONT.)



- **Player function:**

- $P(\emptyset) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

- $A_1(\emptyset) = \{In, Out\}$,
- $A_1(In) = \{A, B\}$,
- $A_2(In) = \{C, D\}$.

- **Preferences:**

- On the tree.

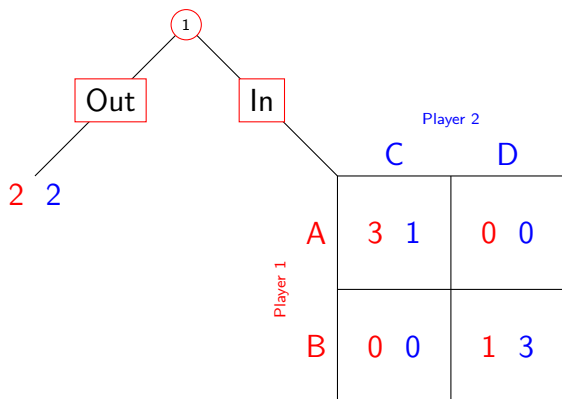
- **Players:** These are 1 and 2.

- **Terminal Histories:**

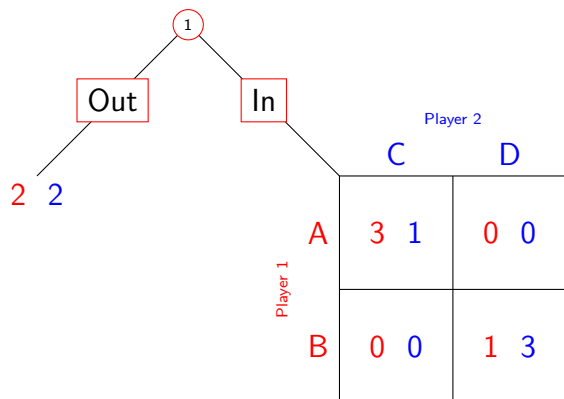
(Out) , $(In, (A, C))$, $(In, (B, C))$,

$(In, (A, D))$, $(In, (B, D))$.

NASH EQUILIBRIUM

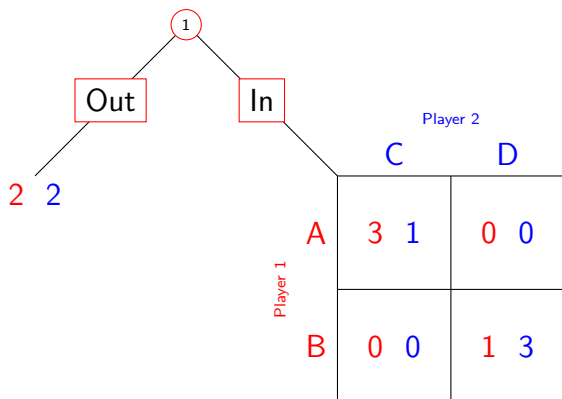


NASH EQUILIBRIUM



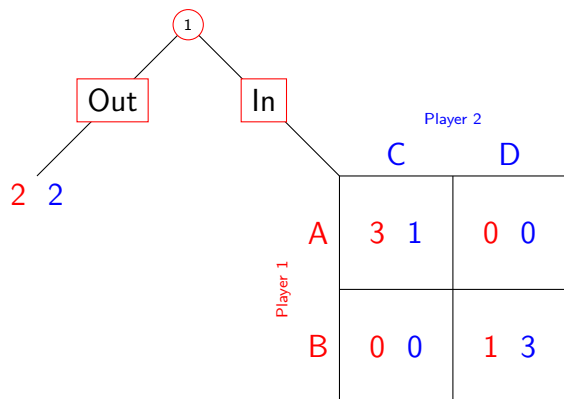
Out,A		
Out,B		
In,A		
In,B		

NASH EQUILIBRIUM



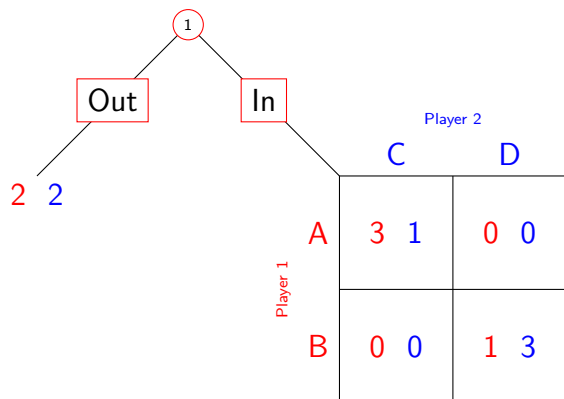
	C	D
Out,A		
Out,B		
In,A		
In,B		

NASH EQUILIBRIUM



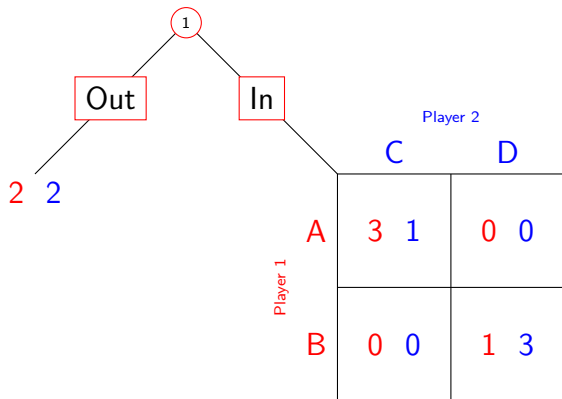
	C	D
Out,A	2 2	2 2
Out,B	2 2	2 2
In,A		
In,B		

NASH EQUILIBRIUM

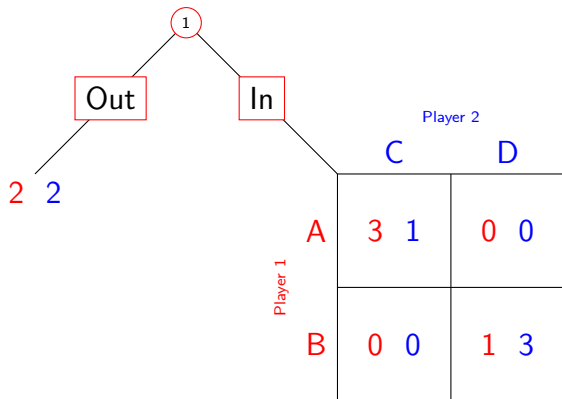


	C	D
Out,A	2 2	2 2
Out,B	2 2	2 2
In,A	3 1	0 0
In,B	0 0	1 3

SUBGAME PERFECT NASH EQUILIBRIUM

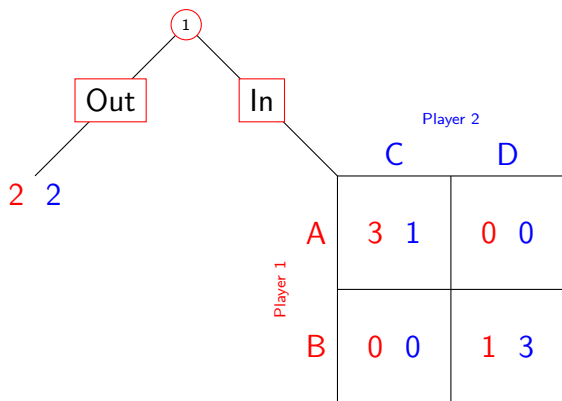


SUBGAME PERFECT NASH EQUILIBRIUM



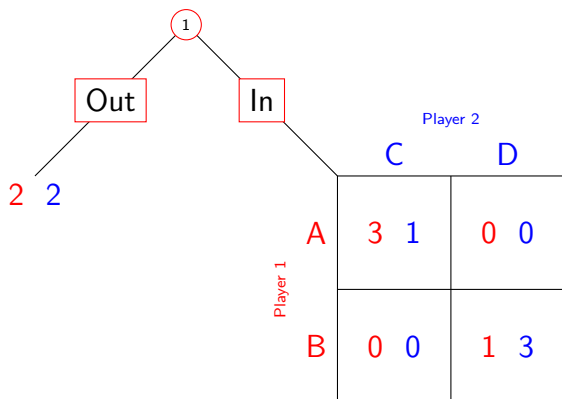
- Recall that a subgame perfect Nash equilibrium must be a Nash equilibrium in every subgame.

SUBGAME PERFECT NASH EQUILIBRIUM



- Recall that a subgame perfect Nash equilibrium must be a Nash equilibrium in every subgame.
- How many subgames are there?

SUBGAME PERFECT NASH EQUILIBRIUM



- Recall that a subgame perfect Nash equilibrium must be a Nash equilibrium in every subgame.
- How many subgames are there?
- What are the SPNE?

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY

- **Players:**
 - Firm 1 is the monopolist, and
 - Firm 2 is the potential entrant.

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY

- **Players:**
 - Firm 1 is the monopolist, and
 - Firm 2 is the potential entrant.

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY

- **Players:**
 - Firm 1 is the monopolist, and
 - Firm 2 is the potential entrant.
- **Terminal Histories:**
 - (Out, q_1) for $q_1 \in [0, \infty)$,
 - (In, (q_1, q_2)) for $q_i \in [0, \infty)$.

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY

- **Players:**
 - Firm 1 is the monopolist, and
 - Firm 2 is the potential entrant.
- **Terminal Histories:**
 - (Out, q_1) for $q_1 \in [0, \infty)$,
 - $(In, (q_1, q_2))$ for $q_i \in [0, \infty)$.
- **Player Function:**
 - $P(\emptyset) = \{2\}$,
 - $P(Out) = \{1\}$,
 - $P(In) = \{1, 2\}$.

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY

- **Players:**

- Firm 1 is the monopolist, and
- Firm 2 is the potential entrant.

- **Terminal Histories:**

- (Out, q_1) for $q_1 \in [0, \infty)$,
- $(In, (q_1, q_2))$ for $q_i \in [0, \infty)$.

- **Player Function:**

- $P(\emptyset) = \{2\}$,
- $P(Out) = \{1\}$,
- $P(In) = \{1, 2\}$.

- **Actions:**

$$A_2(\emptyset) = \{In, Out\}, \quad A_1(Out) = q_1 \in [0, \infty),$$

$$A_1(In) = q_1 \in [0, \infty), \quad A_2(In) = q_2 \in [0, \infty).$$

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.
- The fixed cost to enter for firm 2 is f .

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.
- The fixed cost to enter for firm 2 is f .
- The profits of the firms are

and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.
- The fixed cost to enter for firm 2 is f .
- The profits of the firms are
 - $\pi_1((Out, q_1)) = q_1(\alpha - P(q_1)) - cq_1$, and

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.
- The fixed cost to enter for firm 2 is f .
- The profits of the firms are
 - $\pi_1((Out, q_1)) = q_1(\alpha - P(q_1)) - cq_1$, and
 - $\pi_2((Out, q_1)) = 0$,

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by
 - $C_1(q_1) = cq_1$,
 - $C_2(q_2) = cq_2 + f$.
- The fixed cost to enter for firm 2 is f .
- The profits of the firms are
 - $\pi_1((Out, q_1)) = q_1(\alpha - P(q_1)) - cq_1$, and
 - $\pi_2((Out, q_1)) = 0$,
 - $\pi_1((In, (q_1, q_2))) = q_1(\alpha - P(Q)) - cq_1$,

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by

- $C_1(q_1) = cq_1$,
- $C_2(q_2) = cq_2 + f$.

- The fixed cost to enter for firm 2 is f .

- The profits of the firms are

- $\pi_1((Out, q_1)) = q_1(\alpha - P(q_1)) - cq_1$, and
- $\pi_2((Out, q_1)) = 0$,
- $\pi_1((In, (q_1, q_2))) = q_1(\alpha - P(Q)) - cq_1$,
- $\pi_2((In, (q_1, q_2))) = q_2(\alpha - P(Q)) - cq_2 - f$.

ILLUSTRATION 1: ENTRY INTO MONOPOLIZED INDUSTRY (CONT.)

- **Preferences:**

- The inverse demand function is given by

$$P(Q) = \begin{cases} \alpha - Q & Q < \alpha \\ 0 & Q \geq \alpha. \end{cases}$$

- The cost is given by

- $C_1(q_1) = cq_1$,
- $C_2(q_2) = cq_2 + f$.

- The fixed cost to enter for firm 2 is f .

- The profits of the firms are

- $\pi_1((Out, q_1)) = q_1(\alpha - P(q_1)) - cq_1$, and
- $\pi_2((Out, q_1)) = 0$,
- $\pi_1((In, (q_1, q_2))) = q_1(\alpha - P(Q)) - cq_1$,
- $\pi_2((In, (q_1, q_2))) = q_2(\alpha - P(Q)) - cq_2 - f$.

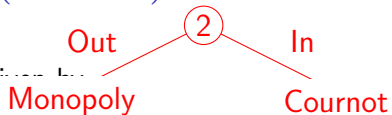
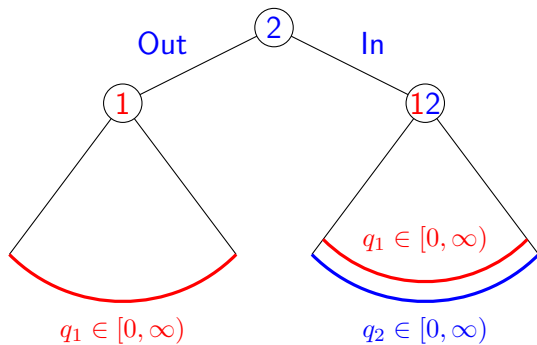


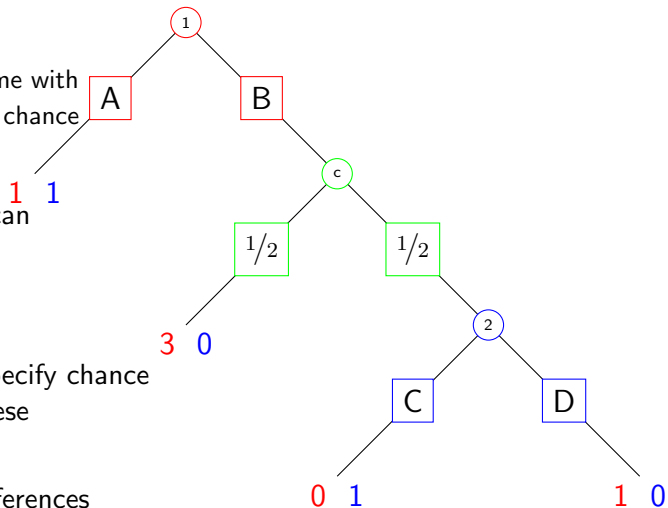
ILLUSTRATION 1 SOLUTION

ILLUSTRATION 1 SOLUTION



EXOGENOUS UNCERTAINTY

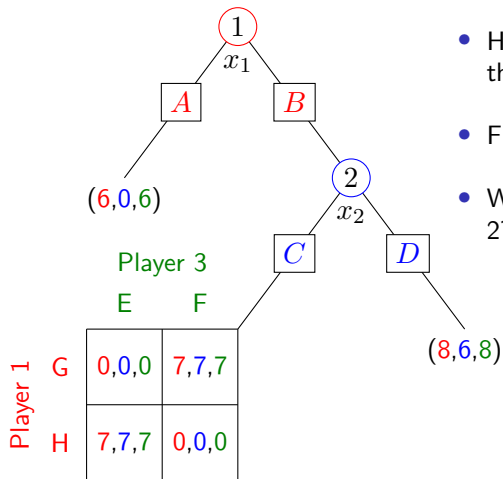
- Here is an extensive game with perfect information and chance moves.



- Player function can assign “chance” to some histories.
- A player must specify chance probability at these histories.
- Players have preferences over these lotteries.

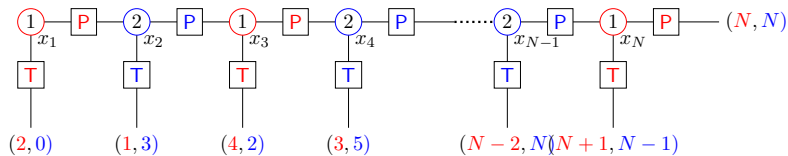
- What is the SPNE?

DISCUSSION (EXAMPLE 1)

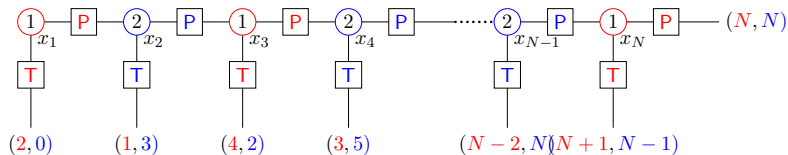


- How many non-terminal histories are there?
- Find all SPNE.
- What would you do if you were player 2?

DISCUSSION: CENTIPEDE GAME (EXAMPLE 2)

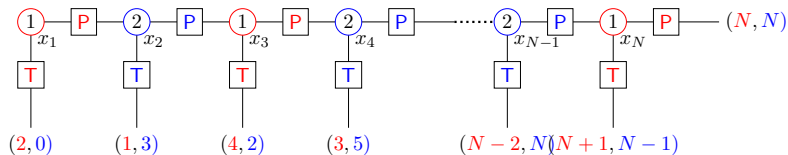


DISCUSSION: CENTIPEDE GAME (EXAMPLE 2)



- What is the SPNE?

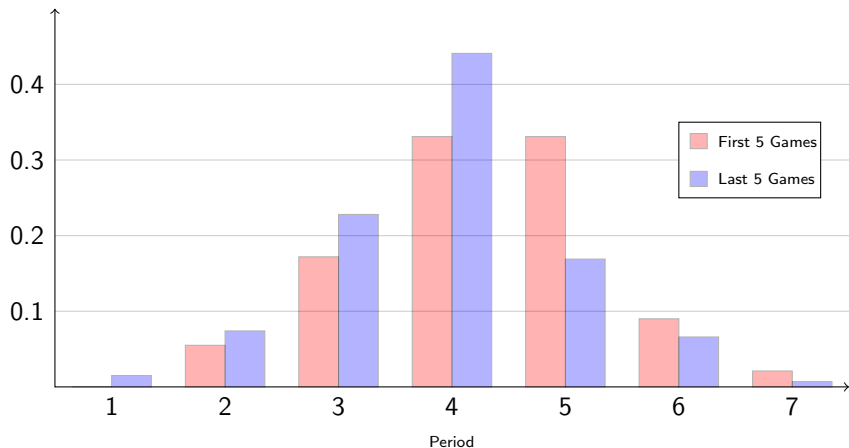
DISCUSSION: CENTIPEDE GAME (EXAMPLE 2)



- What is the SPNE?
- What would you do if you were player 1?

DISCUSSION: CENTIPEDE GAME (EXAMPLE 2) (CONT.)

- McKelvey and Palfrey (1992)



DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.
- **Terminal Histories:** All sequences (e_1, \dots, e_K) where $e_j \in \{(Out), (In, N), (In, F)\}$.

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.
- **Terminal Histories:** All sequences (e_1, \dots, e_K) where $e_j \in \{(Out), (In, N), (In, F)\}$.
- **Player Function:**
 - $P(h) = Chain$ if h ends with In,
 - $P(e_1, \dots, e_{k-1}) = \text{challenger } k$.

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.
- **Terminal Histories:** All sequences (e_1, \dots, e_K) where $e_j \in \{(Out), (In, N), (In, F)\}$.
- **Player Function:**
 - $P(h) = Chain$ if h ends with In,
 - $P(e_1, \dots, e_{k-1}) = \text{challenger } k$.
- **Preferences:**

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.
- **Terminal Histories:** All sequences (e_1, \dots, e_K) where $e_j \in \{(Out), (In, N), (In, F)\}$.
- **Player Function:**
 - $P(h) = Chain$ if h ends with In ,
 - $P(e_1, \dots, e_{k-1}) = \text{challenger } k$.
- **Preferences:**

$$\pi_{Chain} = \#(In, F) * 0 + \#(In, N) * 1 + \#(Out) * 2$$

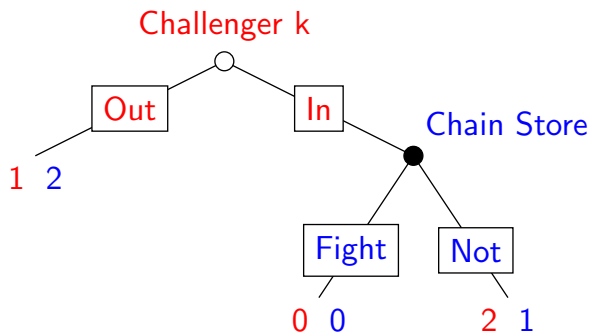
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3)

- **Players:** There is the chain store and K challengers.
- **Terminal Histories:** All sequences (e_1, \dots, e_K) where $e_j \in \{(Out), (In, N), (In, F)\}$.
- **Player Function:**
 - $P(h) = Chain$ if h ends with In ,
 - $P(e_1, \dots, e_{k-1}) = \text{challenger } k$.
- **Preferences:**

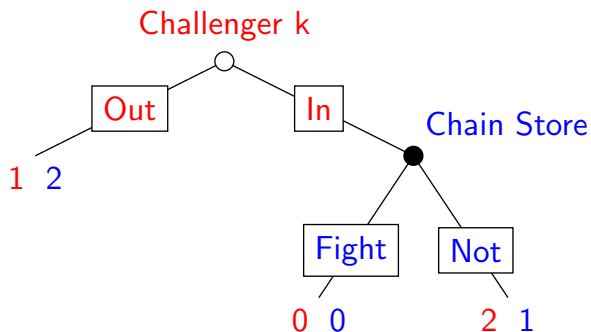
$$\pi_{Chain} = \#(In, F) * 0 + \#(In, N) * 1 + \#(Out) * 2$$

$$\pi_{Challengerk} = \begin{cases} 0 & e_k = (In, F) \\ 1 & e_k = (Out) \\ 2 & e_k = (In, N) \end{cases}.$$

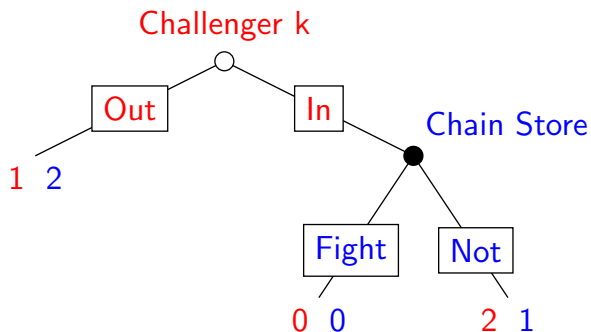
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



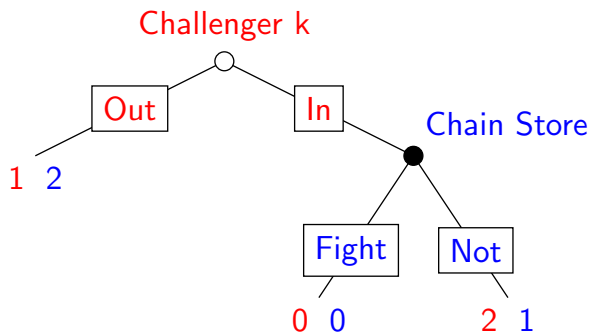
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



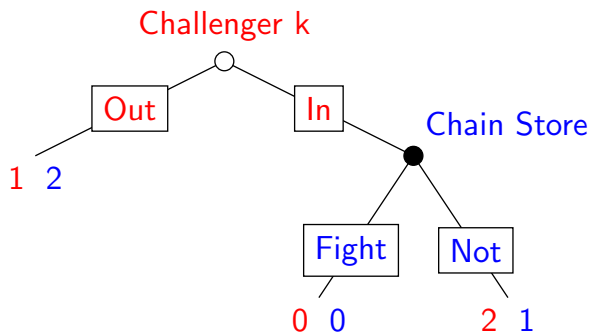
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



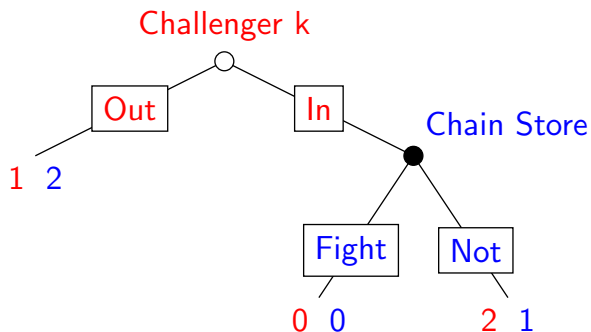
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



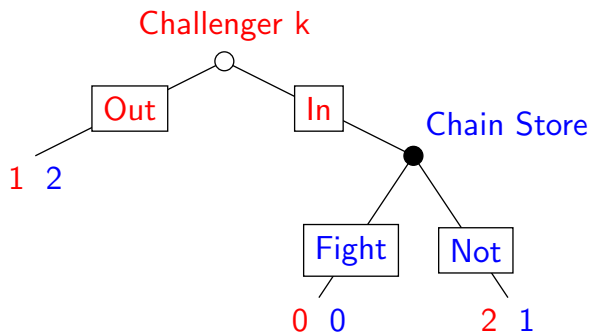
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



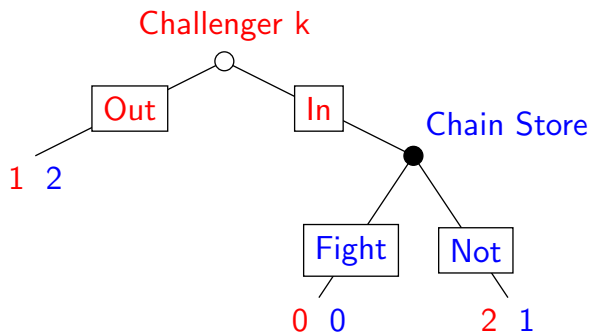
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



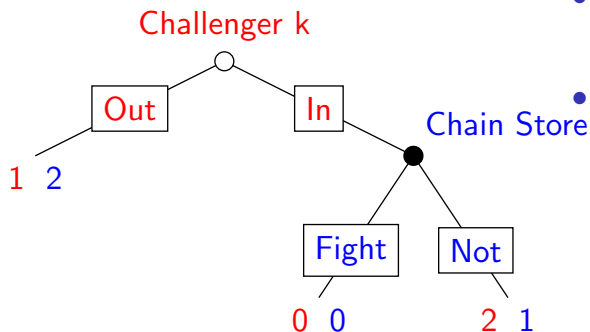
DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)

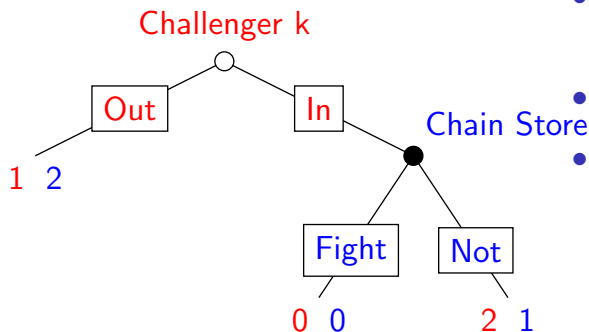


DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



- How many non-terminal histories are there?
- What is the SPNE?

DISCUSSION: CHAIN STORE GAME (EXAMPLE 3) (CONT.)



- How many non-terminal histories are there?
- What is the SPNE?
- What would you do if you were the chain store?